
Richard J. Sweet

Chair, Corporate Department

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Richard J. Sweet is a corporate attorney with decades-long expertise in a variety of transactional and regulatory matters, including mergers and acquisitions, joint ventures, contract negotiations, and debt and equity financing.

Rich represents various business entities, including middle-market, automotive, food and beverage, service, real estate, and high-tech companies. He is experienced in advising clients in connection with:

- general corporate and securities matters;
- drafting and negotiating complex limited liability company operating agreements and joint venture agreements;
- drafting and negotiating asset purchase, stock purchase and merger agreements, shareholder agreements, and executive compensation agreements; and
- advising clients in connection with regulatory issues.

Prior to earning his B.A. and J.D., Rich earned an Associate Degree in Automotive Technology from Universal Technical Institute (UTI). Upon graduation from UTI, Rich spent years honing his trade in the automotive field, focusing on cutting-edge supplemental restraint technology and automotive electronics.

Professional Affiliations

- Member, Provisors - Encino M&A 2
- Member, Sponsorship Committee, [ACG Los Angeles](#)

Awards

- Listed in *Legal 500*, US Elite Los Angeles - Corporate M&A, 2026
- Listed in *Los Angeles Business Journal's* "Leaders of Influence: Minority Attorneys,"

Services

- Corporate
- Food & Beverage
- Restaurants
- Corporate Structuring & Operations
- Mergers & Acquisitions
- Joint Ventures & Strategic Alliances
- Family Business Planning
- Manufacturing & Distribution
- Cannabis
- Corporate Financing Transactions
- Licensing
- Family Office Advisory

2022

- Listed, *Los Angeles Times* as a Business of Law Visionary, 2021
- Recipient, American Bar Association Legal Opportunity Scholarship
- Alpha Kappa National Honor Society
- Listed, *Southern California Rising Stars*, 2012 & 2014
- Listed, *Southern California Super Lawyers*, 2023–2025

Bar Admissions

- California

Education

- University of California, Berkeley School of Law (J.D., 2004)
- University of California, Los Angeles (B.A., *cum laude*)
 - History

Corporate Experience

- Represented ABI Manufacturing in its acquisition by Progold S.p.A.
- Represented Formation Nation, Inc. in the sale of the company to LegalZoom.com, Inc. (NASDAQ: LZ)
- Represented LiteGear, Inc. in the sale of the company to Chauvet & Sons, LLC, a portfolio company of Cort Square.
- Represented Environmental Remedies, Inc. in its sale to ICV Partners and Stellus Capital Management
- Represented Talley Inc., an industry-leading provider of network infrastructure products, in its acquisition by Rexel USA.
- Represented a construction company in its sale to a general contracting company.
- Represented an industry-leading med spa company, in a partnership transaction with a Los Angeles-based middle market private equity firm.
- Represented an engineering software company in the sale of its company to a holding firm.
- Represented Nutiva in stock purchase and contribution agreement with Hummingbird Management Partners, LLC and Lion Capital.
- Represented Ironman 4x4 in acquisition of US distributor.
- Represented Dehbala Orchards in acquisition of pistachio farms.
- Represented Riot LLC in acquisition of majority interest in Nanoventures LLC, a leading nanotechnology and coatings technology company.
- Represented largest private U.S. auto financing company in the placement of minority equity interest valued at \$250 million to a Japanese conglomerate.
- Represented leading national financing company in strategic restructuring valued at more than \$1 billion.
- Represented premier global provider of international transportation and logistics in secured lending transaction.
- Represented private equity firm in acquisition and expansion of a major chain of sports fitness clubs.

- Part of team who represented Sequential LLC in its sale to Focusrite Investments Inc.
- Part of team who represented Shoreline Treatment Center in its acquisition by Odyssey Behavioral Health, a portfolio company of The Carlyle Group.
- Part of team who represented JW Heating & Air in its acquisition by Service Champions, a portfolio company of Center Oak Partners.
- Part of team who represented Service Champions in its acquisition by Center Oak Partners.
- Part of team who represented National Coatings Corporation in its acquisition by The Henry Companies.
- Counseled digital media company in negotiations with major movie studio.
- Represented premium home products retailer in \$410 million sale to a public company.
- Represented buyer of theatrical division of a public company.
- Counseled large internet-based company specializing in servicing various needs of the recreational vehicle industry in connection with general corporate and regulatory matters.
- Represented secured lender in connection with foreclosure and sale of assets of a publicly traded borrower, including assets located in the United States, Netherlands, United Kingdom, Australia and Macau.